# Media Kit

January 2022





IN 60



IN Sights



Brilliant Investment Thinking. Shared.

#### The Inside Network



## The Inside Adviser

#### 'Insights for advisers, by advisers'

There is no shortage of content and daily news available for the financial advisory and investment industry. Inboxes are inundated with press releases, investment ideas and commentary, yet cut-through into this important sector remains difficult at best.

In an environment of immense regulatory and industry change, The Inside Adviser is the trusted resource that financial advisers turn to in search of actionable ideas and unique opportunities, and to keep up-to-date with their growing compliance obligations.

The Inside Adviser seeks to reverse the disruption occurring in traditional journalism, which is increasingly driven towards press releases and "click bait," replacing this with high-value opinion, as well as investigative and analytical reporting. Most importantly, it is published and contributed to by those with extensive firsthand market experience, ensuring a deeper understanding of pressing topics and industry issues.

#### Authors

Drew Meredith Giselle Roux Greg Bright Ishan Dan **James Dunn** Lachlan Maddock **Owen Raszkiewicz** Tim Boreham

#### Themes

- Pressing issues facing advisers and the economy
- Macroeconomic themes
- Portfolio construction and asset allocation
- Regulation and licencing
- Superannuation and retirement
- IFA Business, Platforms
- Stock selection and managed funds
- Fund manager commentary

### The Inside Adviser ∃ Menu **Bank's market** dominance facing existential challenge Giselle Roux Thu 02 Sep 2021 Just what is China doing by limiting all kinds of activity and corporations? Many see this an authoritarian regime imposing restraint on its citizens. Yet this is not exactly unusual. Every domain imposes rules. Our local media content, our banks have been given the book on

Trusted Resource

22.500 twice weekly

what they can and can't do, our energy market is a

Governments can't help themselves but want to skew regulation. Conversely, the population votes with its feet, such as the adoption of solar energy in Australia,

political ball game.

# The Inside Investor



#### 'Insights for investors, by investors'

The internet has seen a proliferation of data and information which has completely changed the nature of investment. In the age of Reddit, Facebook and Robinhood, there is no shortage of investment ideas freely available for investors seeking them out. While the proliferation of information has delivered greater transparency into investment markets, evidence suggests it has made investing more difficult.

*The Inside Investor* provides investors with a single, trusted source of information and professional insights into the most important events occurring in financial and investment markets.

Published by advisers for the benefit of investors, *The Inside Investor* seeks to educate, inform and empower new and experienced investors to build and manage portfolios efficiently for the benefit of their families. There is a focus on bringing governance and process to the ad hoc nature of most investors with a focus on providing tools to assist with portfolio construction, investment selection and due diligence.

#### Authors

Drew Meredith Giselle Roux Greg Bright Ishan Dan James Dunn Lachlan Maddock Owen Raszkiewicz Tim Boreham

#### Themes

- Stock selection Small caps
- Macro themes
- Managed fund analysis
- Broker commentary
- IPO's
- Industry news, client updates
- Fund manager opinions
- Dividends
- Cryptocurrency

Educate, Inform, Empower

### **INVESTOR STRATEGY** | *NEWS*

#### 'News You Can Use for Institutional Investors and Advisers'

Investor Strategy News (ISN), launched in 2012, is a weekly online publication dedicated to areas of interest for institutional investors, managers and their service providers. We aim to provide 'News You Can Use' for institutional investors and advisers.

As part of our brief, ISN looks to go behind the scenes on what has been announced and to seek out news and information that hasn't. We look to give readers what they don't get from the daily noise of the industry goings-on.

This philosophy takes us into what we believe are under-reported areas. such as investment operations, asset servicing and systems - front, middle and back-office - as well as delving into the figures behind investor trends.

We have pioneered coverage of ESG matters and, more recently, impact investing.

We are not afraid to advise industry participants on what we think they should be doing, always supported by the available facts and figures. We are also not afraid to provide our own and readers' commentaries when and where we think they are appropriate.

We are passionate about the investment industry but aim to be dispassionate in our reporting on it, all while considering the best interests of the readers and of what benefit they can gain from the publication.

Published every Monday morning, ISN has a controlled email-push circulation of about 10,000 names, providing almost saturation coverage of the institutional market in Australia and New Zealand, plus key international readers.

#### Author

Greg Bright Lachlan Maddock

#### Themes

- Investment strategy trends
- Geopolitical trends
- Technology trends
- Investment industry structural trends
- · Regulations and the regulators/ politics and the politicians
- Industry leaders
- Money flows asset allocation and product design
- Operational dynamics

10.000 twice weekly

Sector Leader

#### **INVESTOR STRATEGY** In Discussion Home About News Analysis

Powered by The Inside Network | Thursday, September

### 'We know it's not perfect': The future of Your Future Your Super

Lachlan Maddock | September 3, 2021

Despite APRA's move to name and shame 13 underperforming funds, it's clear that Your Futu Your Super (YFYS) is a work in progress. More needs to be done to make it a true and fair test





#### Data\*

### Benchmarks

The data that The Inside Network captures through all our levels of engagement is the most valuable source of insights.

Our data-driven understanding of the financial services landscape can help fund managers better visualise their market. It can help fund managers target product marketing toward the most receptive areas of the market. It can help fund managers distil effort to precision. It can help fund managers apply knowledge to their business, to achieve the greatest efficiency - to inform business decisions and drive successful action.

Data is all about understanding the end-client, and what that end-client really wants. Product providers in financial services need that understanding; and The Inside Network has it.

	THE INSIDE ADVISER	THE INSIDE INVESTOR				
WEBSITE CTR BENCHMARK						
Billboard	0.67%	0.81%				
Halfpage	0.87%	0.36%				
Leaderboard	0.15%	0.32%				
Leaderboard 2	0.18%	0.38%				
MREC	0.69%	0.69%				
WEBSITE % VIEWABILITY BENCHMARK						
Billboard	61.48%	60.40%				
Halfpage	42.78%	58.64%				
Leaderboard	36.14%	44.04%				
Leaderboard 2	35.10%	26.19%				
MREC	63.30%	72.00%				



It has become almost a cliché, that data is the centre of all businesses. But that doesn't change the fact that it is true. A recent survey showed that 97.2% of organizations are investing in big data and AI in 2022.

	THE INSIDE ADVISER	THE INSIDE INVESTOR	INVESTOR STRATEGY NEWS		
WEBSITE BENCHMARKS					
Monthly Page Views	14,900	18,461	17,131		
Monthly Users	8,263	9,037	9,900		
Monthly Sessions	11,394	14,357	12,887		
NEWSLETTER BENCHMARKS					
Impressions (unique opens per issue)	3,265	6,025	1,887		
Article CTR	2.36%	2.31%	3.50%		
Banner Ad CTR - Top	1.16%	0.20%	1.27%		
Banner Ad CTR - Middle	0.34%	0.12%	0.69%		
Banner Ad CTR - End	0.28%	0.05%	0.53%		
LIST PROPORTIONS BY TYPE <sup>+</sup>					
Advisers	60%	3%	11%		
Investment managers	10%	2%	15%		
Industry Contacts	10%	<1%	4%		
Institutional contacts	5%	<1%	60%		
Other	15%	94%	10%		

\*All data correct at time of going to press.

<sup>a</sup>Industry Contacts are platform, dealer, practice, asset consultants, researchers, mortgage brokers, family office etc.

Other is made up of media, investors, non-finance contacts, web sign-ups not yet classified.

### Media & Content



We can tailor a package that will maximise the impact of your message across our publications and through our annual media and content options.

#### HOMEPAGE TAKEOVER

Own a publication website for a week including:

\$5,000 (ex GST) per week per publication website.\*

- Home page take over
- Billboard run of site
- 2 x banner (one rotating per publication newsletter; including one lead)

ADVERTISING PACKAGES				
Package	Includes	Price (ex GST) per fortnight per publication website.*		
Silver	Publication Newsletter   • x4 banners (one rotating per publication newsletter; including one lead)   Publication Website   • MREC   • Leaderboard	\$3,000		
Gold	Publication Newsletter   • x4 banners (one rotating per publication newsletter; including one lead)   Publication Website   • MREC   • Half Page   • Leaderboard	\$4,000		

EXTRA ADD ONS				
Content	Price (ex GST) <sup>+</sup>			
Solus eDM (distribution through one publication )	\$3,000			
Native Article	\$3,000			

\*All pricing correct at time of going to press. January 2022

### Homepage Takeover

#### Visualisation

### 8/16

#### **ADVERTISING UNITS**

Billboard Desktop: 970 (w) x 250px (h) Mobile: 300 (w) x 100px (h)

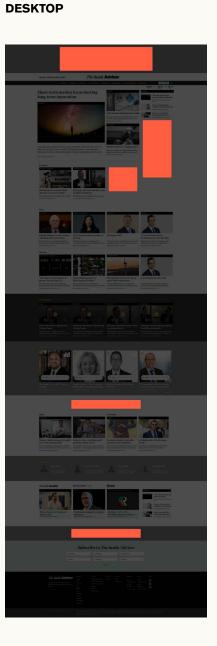
#### Half Page Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h)

MREC Desktop/Mobile: 300 (w) x 250px (h)

Leaderboard Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

Leaderboard Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

eDM Newsletter Banner 600 (w) x 150px (h)



#### MOBILE



#### EDM NEWSLETTER



### Homepage Takeover

### Specifications

POSITION	DIMENSION*	FILE SIZE	FILE TYPE	LEAD TIME
WEBSITE				
Billboard	Desktop: 970 (w) x 250px (h) Mobile: 300 (w) x 100px (h)		JPG, PNG, GIF with click through URLs, HTML5 <sup>+</sup> with back up GIF and ClickTag	Material deadline 7 days prior to publish date
MREC	Desktop/Mobile: 300 (w) x 250px (h)			
Half Page	Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h)	<150kb		
Leaderboard	Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)			
EDM NEWLETTER				
Newsletter Banner	600 (w) x 150px (h)	<150kb	JPG, PNG, GIF^ with click through URLs	Material deadline 7 days prior to publish date

\* IAB industry standard dimensions.

\* HTML guidelines for Ad Manager.

^ Please note some email servers can have trouble reading GIFs and only the first frame will show.

### **Gold Advertising Package**

### Visualisation

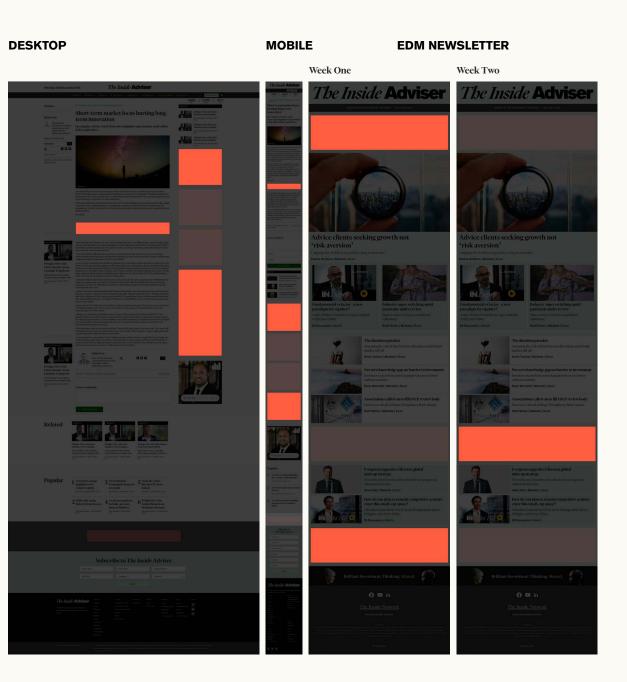
### 10/16

#### **ADVERTISING UNITS**

Half Page Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h)	MREC Desktop/Mobile: 300 (w) x 250px (h)

Leaderboard Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

**eDM Newsletter Banner** 600 (w) x 150px (h)



### **Gold Advertising Package**

### Specifications

POSITION	DIMENSION*	FILE SIZE	FILE TYPE	LEAD TIME
WEBSITE				
MREC	Desktop/Mobile: 300 (w) x 250px (h)			
Half Page	Desktop: 300 (w) x 600px (h) Mobile: 300 (w) x 250px (h)	- <150kb	JPG, PNG, GIF with click through URLs, HTML5 <sup>+</sup> with back up GIF and ClickTag	Material deadline 7 days prior to publish date
Leaderboard	Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)	_		
EDM NEWLETTER				
Banner	600 (w) x 150px (h)	<150kb	JPG, PNG, GIF^ with click through URLs	Material deadline 7 days prior to publish date

\* IAB industry standard dimensions.

<sup>†</sup> HTML guidelines for Ad Manager.

^ Please note some email servers can have trouble reading GIFs and only the first frame will show.

### Silver Advertising Package

#### Visualisation

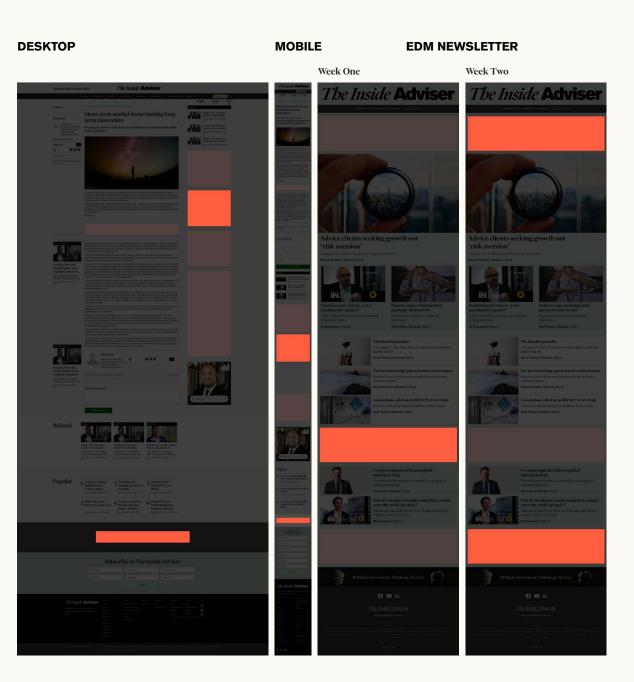
### 12/16

#### **ADVERTISING UNITS**

MREC Desktop/Mobile: 300 (w) x 250px (h)

Leaderboard Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)

**eDM Newsletter Banner** 600 (w) x 150px (h)



### Silver Advertising Package

### Specifications

POSITION	DIMENSION*	FILE SIZE	FILE TYPE	LEAD TIME
WEBSITE				
MREC	Desktop/Mobile: 300 (w) x 250px (h)	<150kb	JPG, PNG, GIF with click through URLs, HTML5 <sup>+</sup> with back up GIF and ClickTag	Material deadline 7 days prior to publish date
Leaderboard	Desktop: 728 (w) x 90px (h) Mobile: 300 (w) x 50px (h)			
EDM NEWLETTER				
Banner	600 (w) x 150px (h)	<150kb	JPG, PNG, GIF <sup>^</sup> with click through URLs	Material deadline 7 days prior to publish date

\* IAB industry standard dimensions.

\* HTML guidelines for Ad Manager.

^ Please note some email servers can have trouble reading GIFs and only the first frame will show.

#### **Solus eDM**

#### Examples

### 14/16



Dear ,

The hunt for high income continues for Australian investors. Gone are the regular income streams from traditional bond investments which have served so well in the past. To be successful now, you need to think globally, and outside the box.

The T. Rowe Price Global High Income Fund invests in high yield companies around the world and across all markets, with the aim of delivering meaningful income through all market cycles.





#### High yield takes a true team effort

The global high yield market is huge, but there are an abundance of opportunities if you know where to look. The T. Rowe Price Global High Income Fund has three Portfolio Managers, each one a specialist covering US, European and Emerging Market high yield companies. Not to mention you also have the power of our global research team with over 475 investment professionals on the ground in local markets.

For more information on how the T. Bowe Price Global High Income Fund can help deliver income for your clients visit www.troweprice.com.au/ghi or email T. Rowe Price.

#### Monash Absolute Active Trust

#### Aussie equities 'with the lot'

The 'lot' includes: 6% pa intended minimum distribution • Trades at iNav... No discount Available on the ASX (ASX: MAAT) vield by manage Quarterly distributions provide regular Long Short Australian Equities





Absolute return style... benchmark unaware

#### An Australian equities long biased, long/short fund with an outstanding 9 year + history of double digit returns (12.2%pa since 2012)

MAAT is an exchange traded managed fund listed on the ASX. It is a restructure of the Monash mpany and has been reformed to ensure investors can always buy and sell at approximate Net Asset Value.

Absolute return style: Monash Investors offers a unique strategy that does not aim to beat an equity benchmark but rather aims to deliver double digit returns over the long term whilst limiting loss the medium term. The fund is style and stock agnostic, both long and short, and only invests in compelling opportunities. If the investment manager cannot the find stocks that meet the very high eturn hurdle requirements it will preserve that capital in cash at the bank. Importantly, the ma committed to paying regular distributions of a minimum 6% pa (paid guarterly) even in periods of narket drawdowne

Co-Portfolio Manager Simon Shields is one of Australia's leading fund managers with over 30 years experience. He has been head of Australian Equities at UBS Global Asset Management and Colonial First State Limited Co-portfolio Manager Shane Fitzgerald has over 25 years financial services experience working with JP Morgan, UBS and Monash



Like to learn more about 'MAAT'?



LEARN MORE



Dear

The team at Castlerock are excited to confirm that the Auslink Property Trust No.2 is now open to investors.

Since its launch in 2014, the Auslink Property Trust No.2 has achieved a 12.5% Total Internal Rate of Return (IRR)\*, and is now raising \$90 million to help acquire the Icon building in Ipswich, Queensland.









This will take the Auslink Property Trust No. 2 portfolio to 11 buildings that reflect a diverse range of property assets.

The forecast distribution rate for FY2022 is 7.2%\*.

The Fund's WALE (weighted average lease expiry) is a healthy 7.8 years.

Income will be paid quarterly with distributions tax deferred.

Investors will have limited withdrawal opportunities annually and full withdrawal opportunities every five years.



Castlerock believes this is an exciting opportunity to invest in Auslink Property Trust No.2 and enjoy the stable investment return that derives from having government tenants.

If you are interested, visit the Castlerock website www.castlerockproperty.com.au or call 03 8639 9100.



FOR YOUR COPY OF THE PDS



### Solus eDM

### Specifications

DIMENSION*	FILE SIZE	FILE TYPE	ADDITIONAL REQUIREMENTS	LEAD TIME
	15011	Client to provide HTML5 with accompanying image folder, or final design supplied as an Adobe InDesign or Illustrator file	Subject line: 43 characters max - <b>Optional</b>	Material deadline 7 days prior to publish date
600px (w) x any (h)	<150kb	Images, text and style guide including, colour and typeface requirements provided and The Inside Network design team to create	Preheader text: 30-80max characters recommended	Material deadline 10 days prior to publish date

#### For further information contact :

Jamie Nemtsas Director jamie@theinside.network

Drew Meredith Director drew@theinside.network

### The Inside Network



theinside.network | insideadvisor.com.au | insideinvestor.com.au | ioandc.com