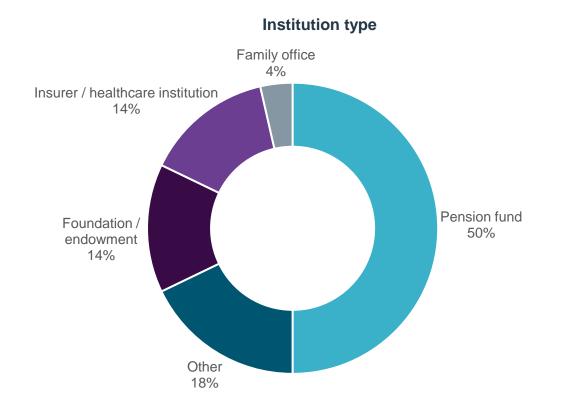
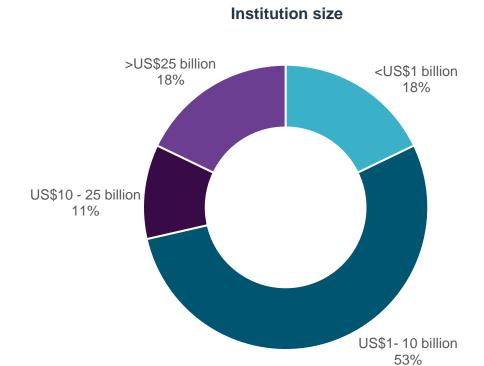


Amsterdam | Chicago | London | Montréal | Munich | Paris | Sydney | Toronto

About the respondents

28 Australian respondents







ESG priorities



Focus on ESG

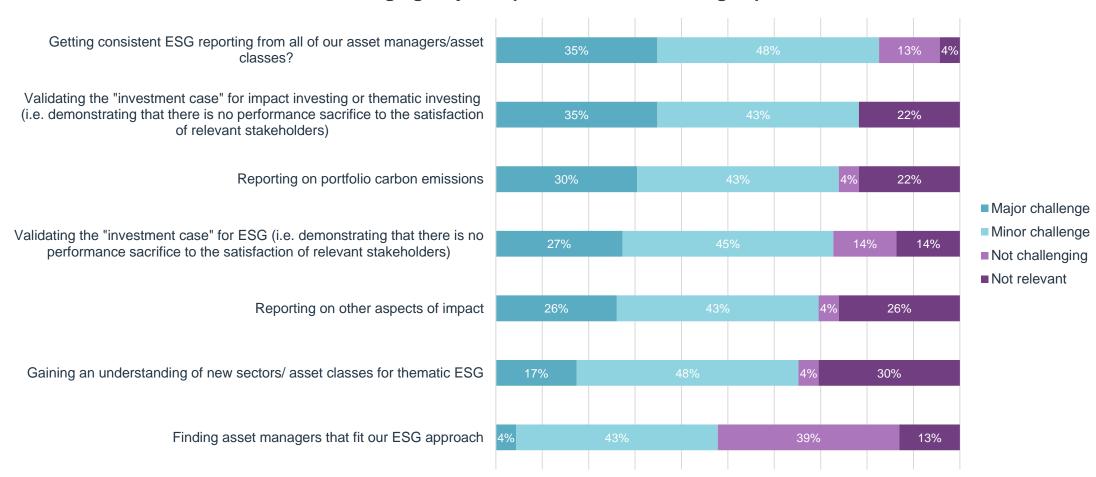
How important are ESG considerations to your investment strategy and implementation?





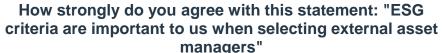
Key challenges

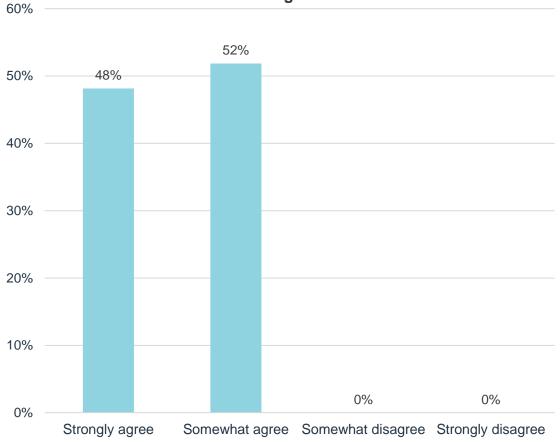
How challenging, in your opinion, are the following at present?



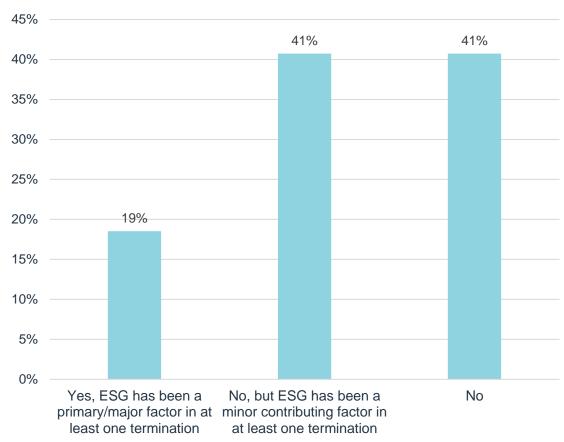


Selection and termination decisions





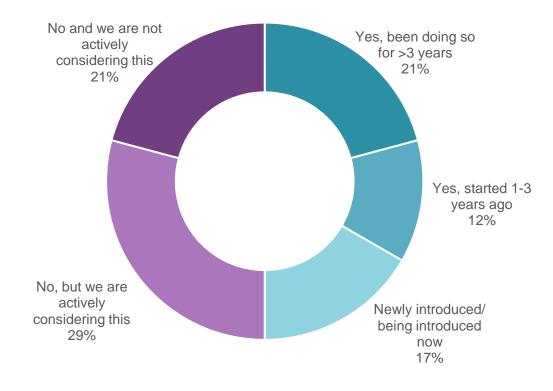
Have you ever terminated a manager where ESG considerations have been a major factor in that termination?



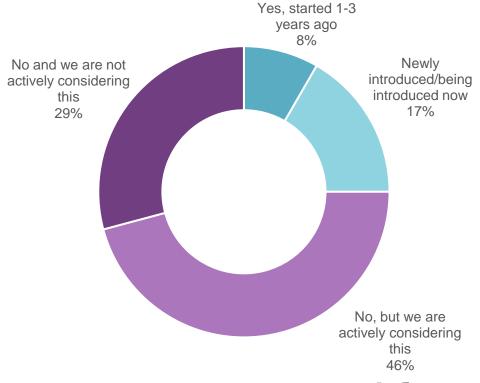


New practices

Do you assess the carbon emissions footprint of your portfolio?



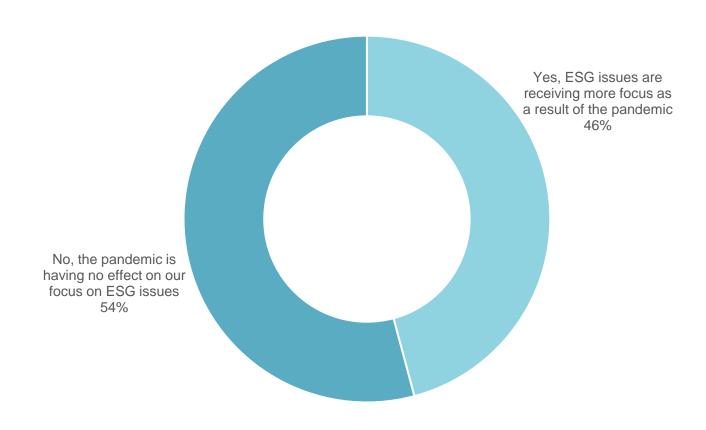
Do you map portfolio impact against the UN Sustainable Development Goals?





ESG and Covid-19

Do you believe that the COVID-19 pandemic has affected/ is affecting your investment team's focus on ESG issues?



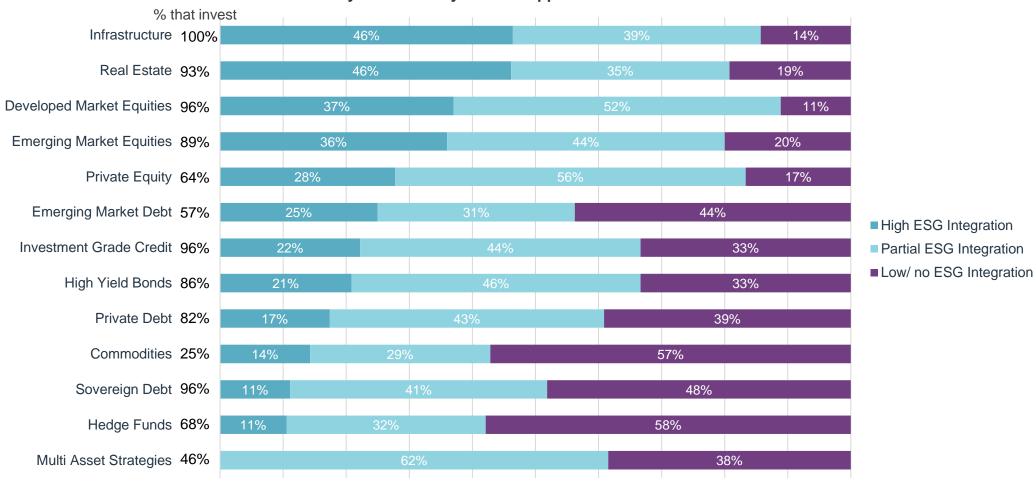


ESG across asset classes



Focus on ESG

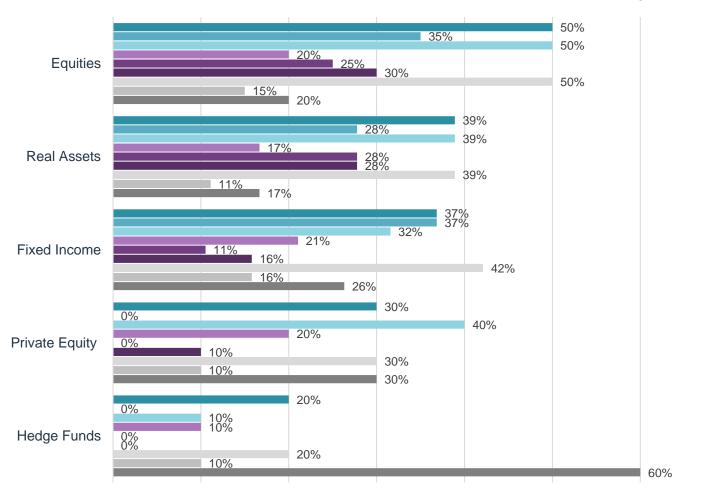
How would you describe your ESG approach across asset classes?





Manager requirements across asset classes

We would be unlikely to hire an external manager who... (note: the response in each asset class only includes investors who invest in that asset class using external managers.)

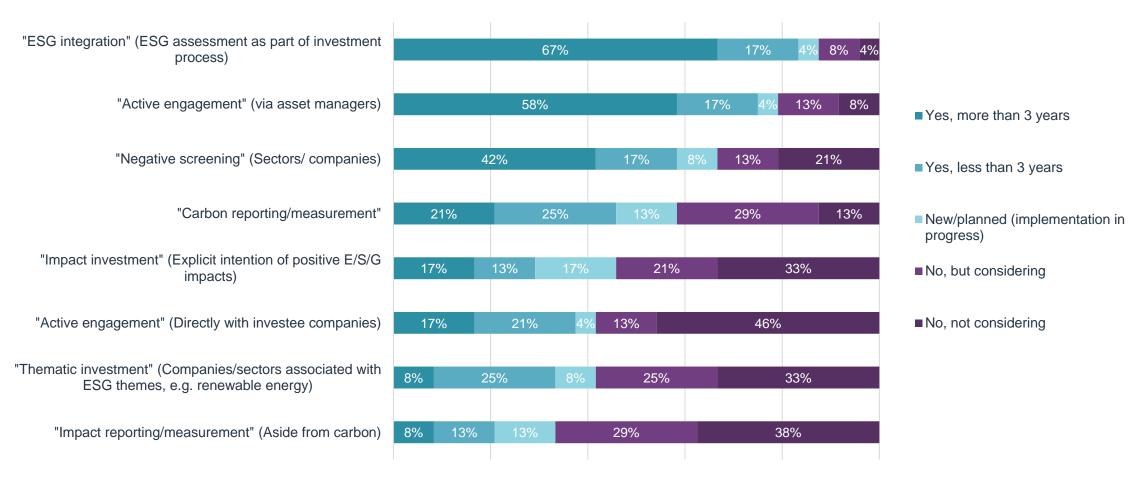


- Is not a signatory of PRI
- Does not have a dedicated ESG headcount
- Cannot demonstrate specific outcomes for Engagement
- Lacks gender and/or ethnic diversity
- Cannot report on portfolio carbon emissions
- Cannot report on specific impact metrics (aside from carbon)
- Cannot demonstrate specific examples of divestment based on ESG assessment changes
- Relies solely on external (bought-in) ESG data for its ESG assessments (where applicable)
- None of the above issues would affect our decision to hire a manager



ESG implementation: equities

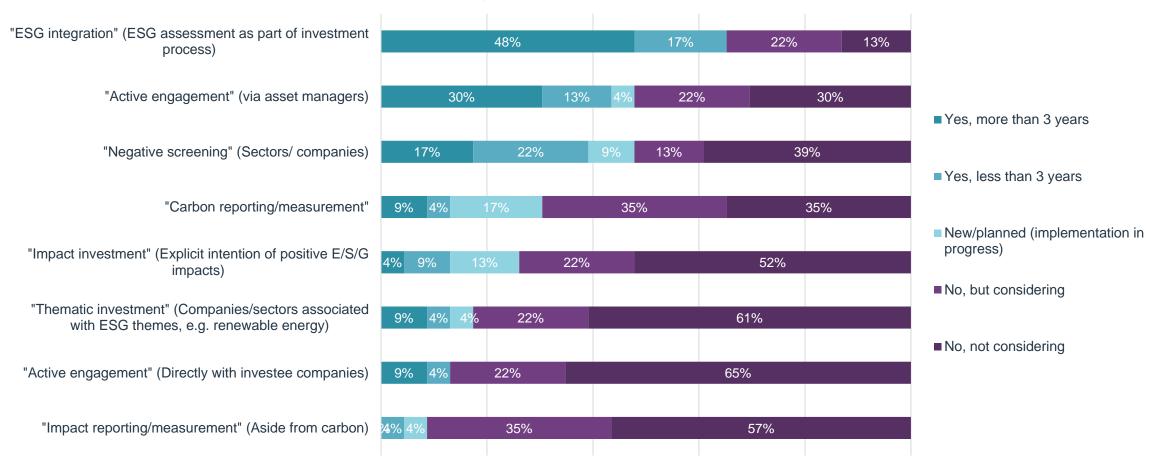
Which of the following ESG approaches do you use in Equities?





ESG implementation: fixed income

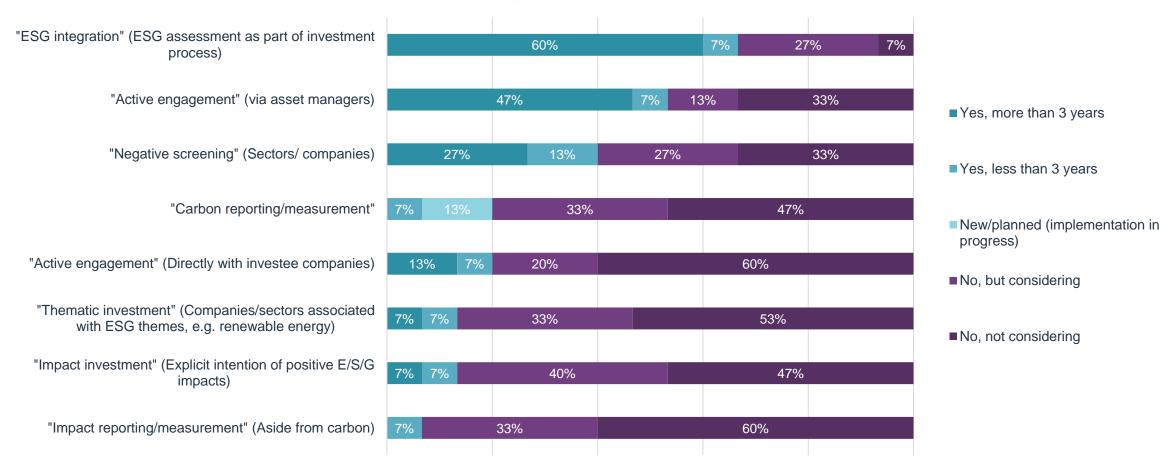
Which of the following ESG approaches do you use in Fixed Income?





ESG implementation: private equity

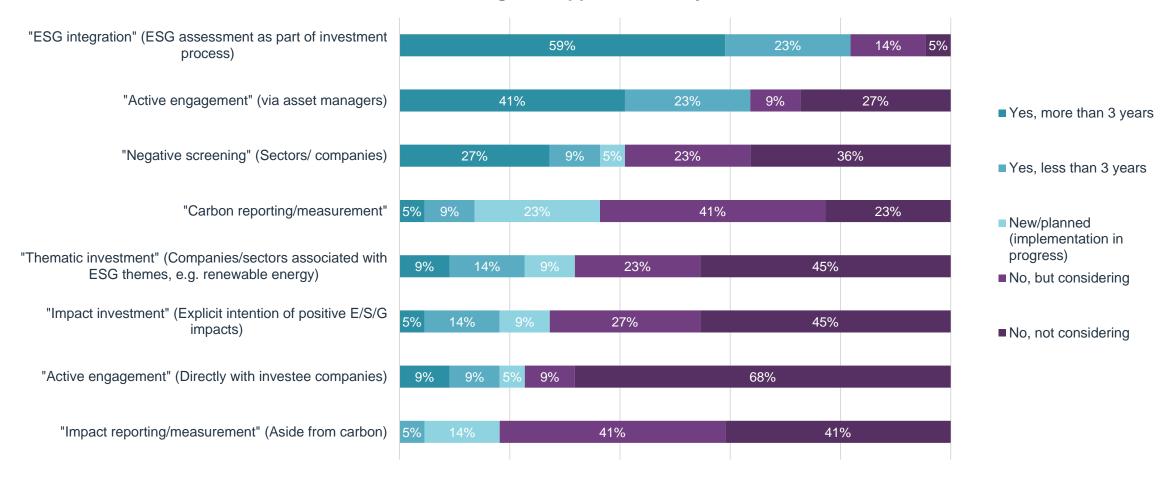
Which of the following ESG approaches do you use in Private Equity?





ESG implementation: real assets

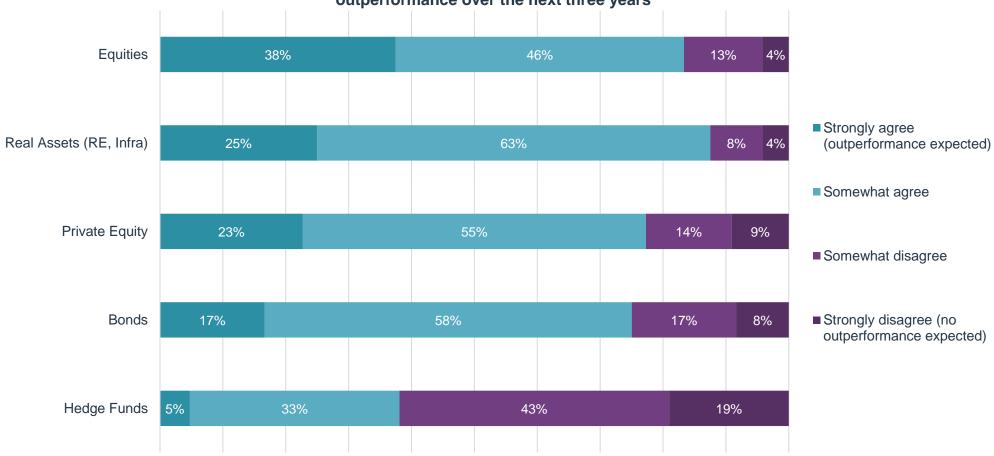
Which of the following ESG approaches do you use in Real Assets?





ESG and performance

How strongly do you agree with this statement: "I believe that ESG integration will be associated with outperformance over the next three years"





Office locations

Amsterdam

Symphony building-26th Floor Gustav Mahlerplein 109-115 1082 MS Amsterdam The Netherlands

T +31(0)20 794 61 00 www.bfinance.nl

Montréal

1250 René Lévesque Blvd. W Suite 2200, Montréal QC Canada H3B 4W8

T +1 514 393 4899 www.bfinance.ca

Sydney

Level 8, 99 Elizabeth Street Sydney, NSW 2000 Australia

T +61 (0)2 8052 3930 www.bfinance.com

Chicago

220 N. Green Street Chicago IL 60607 USA

T +1 (312) 829-4353 www.bfinance.com

Munich

Promenadeplatz, 8 D-80333 München Deutschland

T +49 89 55 29 59 00 www.bfinance.de

Toronto

88 Queens Quay West Suite 2500, Toronto Ontario M5J 0B8 Canada

T +1 (416) 560-7275 www.bfinance.ca

London

36 Queen Street London EC4R 1BN England

T +44 20 7747 8600 www.bfinance.co.uk

Paris

49, avenue d'Iéna 75116 Paris France

T +33 1 45 02 64 00 www.bfinance.fr

